



ATF Cooling GmbH is an innovative and fast-growing company specializing in process cooling solutions for machine tools, energy storage systems, and data centers. To strengthen our team and expand our expertise in refrigeration technology, we are looking for an experienced

Technical Sales (m/w/d) in Full-time

Your Responsibilities

- Develop and maintain long-term customer relationships
- Identify and acquire new business opportunities
- Provide technical consultation to customers and assist with product selection and system design
- Prepare quotations and provide technical support throughout the sales process up to contract completion
- Work closely with the internal technical team, engineering, and product management departments
- Actively contribute to the use and further development of AI-supported tools to optimize internal processes and explore new market segments
- Conduct market and competitor analyses to support the strategic development of the sales organization
- Participate in trade fairs, customer visits, and technical presentations

Your Profil

- Completed technical training or a degree in refrigeration technology, electrical engineering, or a comparable field
- Experience in technical sales, ideally in the field of industrial cooling systems
- Solid understanding of technical drawings, performance data, and system integration
- Strong communication skills and intercultural competence in a European business environment
- Independent and results-oriented working style with a high degree of self-motivation
- Excellent command of German and English, both written and spoken; additional European languages are an advantage
- Willingness to travel regularly

We Offer

- A secure position in an expanding, international, and modern company with long-term prospects, attractive compensation, and diverse opportunities for professional development
- Technically sophisticated products with strong market potential
- A responsible position with freedom to organize your work independently
- Flat hierarchies, short decision-making processes, and room for creativity and initiative
- Support from an experienced technical team
- Excellent teamwork, joint company activities (e.g. team events), and a family-like, pleasant working atmosphere



Are you ready to take the next step in your career?

Then we invite you to become part of our successful team!

Please send your complete application documents, including your salary expectations and earliest possible starting date, preferably by email to: ccwang@haosch.de.

You are also welcome to contact us by phone: +49 711 6339-698-0.

We look forward to receiving your application!